"If you're always trying to be normal, you will never know how amazing you can be." -MAYA ANGELOU

## TIMELESS DESIGN

**ESSICA MARGOT**, owner of Jessica Margot Design, approaches her interior design projects like an artist stepping up to a canvas. Each living environment she creates is truly one of a kind—the result of a collaborative endeavor that customizes each space to match her client's personality, taste, and lifestyle. Margot, who launched her high-end, boutique residential design firm in 2004, has since built an impressive list of long-standing clients who appreciate her talent for pairing classic pieces and tailored furniture with unexpected finds curated from her travels. Her willingness to "mix it up" and balance natural materials with classic elements is transformational for her clients, who are then able to enjoy these timeless spaces for years to come.

What does the idea of power mean to you? Power means being strong, independent, and not afraid to fail.

What are you most proud of doing? Staying the course over these past 19 years and not giving up when the economy shifts or business ebbs and flows. Also for believing in myself and my team to ride the wave and hold on for the next better phase.

What meaningful lesson did you learn in your first job? I learned the importance of team work and collaboration. As a creative, it is essential to have the ability to bounce ideas and concepts off of one another and to tap into each others' strengths and weaknesses.

What was the turning point in your career? I would have to say when I decided to go on my own in 2004 and leave the security of a full-time job with benefits. It was scary but I am so grateful I took the leap of faith or I would not be where I am today.

For more information, visit jessicamargot.com.

Dress jumper by alice + olivia, available at Saks Fifth Avenue.